

# WELCOME

Skills for Growth - SME Support is a fully funded skills and productivity consultation service tailored to help up-skill SMEs and their employees across Greater Manchester. The service is here to complement your existing activity to ensure your clients are receiving all the support they can from the Growth Company and beyond.

Delivered in partnership with GC Business Growth Hub and Greater Manchester Chamber of Commerce, the service has been commissioned by the Greater Manchester Combined Authority (GMCA) and funded through the European Social Fund (ESF).

#### We're here to help you and your clients identify:

- Their training and qualifications they require to meet business and growth objectives
- Funding and incentives available to their business for training and skills qualifications
- Future skills and knowledge needs

### Benefits of the service to SMEs and people:

- In-depth tailored skills and productivity analysis at business level
- One-to-one tailored skills and productivity plan for each individual employee
- On-going skills and productivity support for 26 weeks

# Benefits to your services:

- In-depth analysis of a clients' skills and productivity needs allowing you to better service their needs
- Access to wider Group and beyond services which could benefit your clients



# **SPECIALIST SERVICES**

As part of Skills for Growth – SME Support, we have a range of specialist services to support SMEs achieve their goals.

#### **Business Change**

Develop business diagnostic, innovation and change management strategy.

#### Health & Wellbeing

Drive productivity through re-assessment of existing employee workplace wellbeing strategy.

### **Apprenticeships**

Identify relevant apprenticeships for employees, match with appropriate training providers and assist with levy-matchmaking applicants where applicable.

# HOW IT WORKS



## Step 1

In your initial
meeting with a client,
provide them with
information about
Skills for Growth –
SME Support and
how the service can
support their skills
and productivity goals.



#### Step 2

Send an overview of the SME along with contact details (contact name / email / telephone number) to: enquiries@ skillsforgrowth sme.co.uk



#### Step 3

Our team will contact the client directly to execute a Skills Development Plan and Individual Skills Development Plan for those employees who are identified.



# Step 4

Following the development of the plans the team will share these with you for your reference and then provide ongoing support to both you and your client for 26 weeks.



